

April 2014

Area Delimited by Entire Oklahoma City MLS -**Residential Property Type**



Market Activity

Report Produced on: May 16, 2014

Absorption: Last 12 months, an Average of 1,636 Sales/Month

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Active Inventory as of April 30, 2014 = 6,612	2013	2014	+/-%	
Closed Listings	1,770	1,698	-4.07%	
Pending Listings	1,925	2,321	20.57%	
New Listings	2,808	2,916	3.85%	
Median List Price	144,900	149,000	2.83%	
Median Sale Price	142,553	145,000	1.72%	Closed (14.94%)
Median Percent of List Price to Selling Price	98.54%	98.77%	0.24%	
Median Days on Market to Sale	44.00	32.00	-27.27%	
End of Month Inventory	8,031	6,612	-17.67%	□ Active (58.19%)
Months Supply of Inventory	5.14	4.04	-21.30%	

APRIL

Monthly Inventory Analysis

Data from the Oklahoma City Metropolitan Association of REALTORS®

Analysis Wrap-Up

Months Supply of Inventory (MSI) Decreases

The total housing inventory at the end of April 2014 decreased 17.67% to 6,612 existing homes available for sale. Over the last 12 months this area has had an average of 1,636 closed sales per month. This represents an unsold inventory index of 4.04 MSI for this period.

Median Sale Prices Going Up

According to the preliminary trends, this market area has experienced some upward momentum with the increase of Median Price this month. Prices went up 1.72% in April 2014 to \$145,000 versus the previous year at \$142,553.

Median Days on Market Shortens

The median number of 32.00 days that homes spent on the market before selling decreased by 12.00 days or 27.27% in April 2014 compared to last year's same month at **44.00** DOM.

Sales Success for April 2014 is Positive

Overall, with Median Prices going up and Days on Market decreasing, the Listed versus Closed Ratio finished weak this month.

There were 2,916 New Listings in April 2014, up 3.85% from last year at 2,808. Furthermore, there were 1,698 Closed Listings this month versus last year at 1,770, a -4.07% decrease.

Closed versus Listed trends yielded a 58.2% ratio, down from last year's April 2014 at 63.0%, a 7.62% downswing. This will certainly create pressure on a decreasing Month's Supply of Inventory (MSI) in the following months to come.

What's in this Issue **Closed Listings** 1 **Pending Listings** 2 3 **New Listings** 4 Inventory Months Supply of Inventory 5 Median Days on Market to Sale 6

Median List Price at Closing	7
Median Sale Price at Closing	8
Median Percent of List Price to Selling Price	9
Market Summary	10

Real Estate is Local

Consumers Should Consult with a REALTOR®

Buying or selling real estate, for a majority of consumers, is one of the most important decisions they will make. Choosing a real estate professional continues to be a vital part of this process.

Identify a Professional to Manage the Procedure

REALTORS® are well-informed about critical factors that affect your specific market area - such as changes in market conditions, consumer attitudes and interest rates.

Are You Ready to Buy or Sell Real Estate?

Contact an experienced REALTOR®

MLSOK -Office: OKC Metro Assn of REALTORS Phone: 405-840-1493 Email: bgaither@okcmar.org

MEMORANDUM

DATE: May 16, 2014

TO: Association Members

FROM: Steve Mann, MLS Board President

SUBJECT: MLS Statistical Reports

Attached please find copies of the MLS Statistical Reports for

April 2014

PLEASE NOTE

If you are going to be utilizing the MLS Statistical information for public mass-media advertisement or in other public representations, use of that information must be in accordance with Section 13 of the MLS Rules and Regulations.

Section 13 Limitations on Use of MLS Information

Use of information from MLS compilation of current listing information, from the association's statistical report, or from any sold or comparable report of the association or MLS for public mass-media advertising by an MLS participant or in other public representations, may not be prohibited.

However, any print or non-print forms of advertising or other forms of public representations based in whole or in part on information supplied by the association or its MLS must clearly demonstrate the period of time over which such claims are based and must include the following, or substantially similar, notice:

Based on information from the MLSOK.com for the period (04/01/2014) through (04/30/2014), while information is deemed reliable it is not guaranteed.

MLSOK shall have no liability or responsibility for the truth or accuracy of any data or information contained in any advertising or other public representation made or sponsored by a Participant and/or by any of its affiliated Licensees, and each of such Participant and its affiliated Licensees hereby agrees to indemnify MLSOK.com and to hold the MLS harmless from and against any liability, damage, cost and expense arising from or out of any such advertising or other public representation.

If you have any questions, please feel free to contact Bobby Gaither at the Association Office.

MEMORANDUM

FROM: Oklahoma City Metropolitan Association of REALTORS®

DATE: May 16, 2014

SUBJECT: Monthly Housing Statistics

Listed below are the monthly Oklahoma City Metropolitan housing statistics for the month of **April 2014** as compared to **March 2014** and **April 2013**.

These statistics are supplied by MLSOK Multiple Listing Service and should you have any questions, please contact Bobby Gaither at 405-840-1493.

	<u>April 2014</u>	March 2014	<u>April 2013</u>
TOTAL CLOSED	1698	1664	1760
TOTAL \$ VOLUME	\$ 293,509,053	\$ 289,583,122	\$ 294,062,562
AVERAGE PRICE	\$ 172,856	\$ 174,028	\$ 167,081
MEDIAN PRICE	\$ 145,000	\$ 148,246	\$ 142,250
AVG INT. RATE	3.84 %	3.58 %	3.68 %
% SELLING PRICE TO	98 %	97 %	97 %
LIST PRICE			
DAYS ON MARKET	68	77	78
NUMBER OF	6323	6293	6984
LISTINGS			

TOTAL CLOSED	1698
TOTAL \$ VOLUME	\$ 293,509,053
AVERAGE SELLING PRICE	\$ 172,856
% SELLING PRICE TO LIST PRICE	98 %
MEDIAN PRICE	\$ 145,000
AVERAGE INT. RATE AT CLOSING	3.84 %
AVERAGE DAYS ON MARKET	68
# OF ACTIVE LISTINGS AT MONTH	6323
END	
TOTAL UNDER CONTRACT	1663
AVERAGE VALUE	\$ 185,893

RESIDENTIAL PROPERTY TYPES INCLUDE THE FOLLOWING:

Condos Half Duplexes Manufactured Homes Patio Homes Single Family Homes Townhouses

MONTH	TOTAL CLOSED	DOLLAR VOLUME	RESIDENTIAL LISTINGS
-	1007	PROCESSED
January	1096	\$ 183,714,523	2046
February	1212	\$ 200,321,526	2323
March	1664	\$ 289,583,122	3056
April	1698	\$ 293,509,053	3361