

# Real Estate Trend Indicator

1/10/2018  
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Property Type: Commercial  
Date Range: Between 12/01/2017 and 12/31/2017  
Criteria:

Price Class	Sold Listings				Active	Pending	Expired	Off Mrkt
	<2 Beds	3 Beds	4+ Beds	Total				
\$49,999 & under	4	0	0	4	0	3	18	0
\$50,000-\$99,999	3	0	0	3	0	2	8	1
\$100,000-\$119,999	1	0	0	1	0	0	2	0
\$120,000-\$139,999	0	0	0	0	0	2	5	0
\$140,000-\$159,999	1	0	0	1	0	2	4	1
\$160,000-\$179,999	1	0	0	1	0	0	5	1
\$180,000-\$199,999	0	0	0	0	0	0	1	0
\$200,000-\$219,999	0	0	0	0	0	1	3	0
\$220,000-\$239,999	1	0	0	1	0	1	3	0
\$240,000-\$259,999	0	0	0	0	0	0	2	0
\$260,000-\$279,999	0	0	0	0	0	0	0	0
\$280,000-\$299,999	0	0	0	0	0	0	2	0
\$300,000-\$349,999	1	0	0	1	0	3	1	2
\$350,000-\$399,999	0	0	0	0	0	0	3	0
\$400,000-\$499,999	1	0	0	1	0	0	4	0
\$500,000-\$599,999	0	0	0	0	0	1	6	0
\$600,000-\$699,999	2	0	0	2	0	3	2	0
\$700,000-\$799,999	0	0	0	0	0	0	3	0
\$800,000-\$899,999	1	0	0	1	0	1	5	0
\$900,000-\$999,999	1	0	0	1	0	0	2	0
\$1,000,000-\$1,099,999	0	0	0	0	0	0	0	0
\$1,100,000-\$1,199,999	0	0	0	0	0	0	1	0
\$1,200,000-\$1,299,999	0	0	0	0	0	0	1	0
\$1,300,000-\$1,399,999	0	0	0	0	0	0	0	0
\$1,400,000-\$1,499,999	0	0	0	0	0	0	1	0
\$1,500,000-\$1,599,999	0	0	0	0	0	1	0	0
\$1,600,000-\$1,699,999	0	0	0	0	0	0	0	0
\$1,700,000-\$1,799,999	0	0	0	0	0	1	0	0
\$1,800,000-\$1,899,999	0	0	0	0	0	0	0	0
\$1,900,000-\$1,999,999	0	0	0	0	0	0	0	0
\$2,000,000 & over	0	0	0	0	0	0	3	0
<b>Total Units</b>	<b>17</b>	<b>0</b>	<b>0</b>	<b>17</b>	<b>0</b>	<b>21</b>	<b>85</b>	<b>5</b>
<b>Average Price</b>	<b>263,291</b>	<b>0</b>	<b>0</b>	<b>263,291</b>	<b>0</b>	<b>401,530</b>	<b>477,553</b>	<b>201,940</b>
<b>Volume (in 1000's)</b>	<b>4,476</b>	<b>0</b>	<b>0</b>	<b>4,476</b>	<b>0</b>	<b>8,432</b>	<b>40,592</b>	<b>1,010</b>

<u>Days on Market</u>	<u>Units</u>
0-30	4
31-60	1
61-90	3
91-120	2
121-180	3
181-365	0
366+	4

# Real Estate Trend Indicator

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Property Type: Lease  
Date Range: Between 12/01/2017 and 12/31/2017  
Criteria:

Price Class	Sold Listings				Active	Pending	Expired	Off Mrkt
	<2 Beds	3 Beds	4+ Beds	Total				
\$49,999 & under	26	72	19	117	0	16	61	13
\$50,000-\$99,999	0	0	0	0	0	0	0	0
\$100,000-\$119,999	0	0	0	0	0	0	0	0
\$120,000-\$139,999	0	0	0	0	0	0	0	0
\$140,000-\$159,999	0	0	0	0	0	0	0	0
\$160,000-\$179,999	0	0	0	0	0	0	0	0
\$180,000-\$199,999	0	0	0	0	0	0	0	0
\$200,000-\$219,999	0	0	0	0	0	0	0	0
\$220,000-\$239,999	0	0	0	0	0	0	0	0
\$240,000-\$259,999	0	0	0	0	0	0	0	0
\$260,000-\$279,999	0	0	0	0	0	0	0	0
\$280,000-\$299,999	0	0	0	0	0	0	0	0
\$300,000-\$349,999	0	0	0	0	0	0	0	0
\$350,000-\$399,999	0	0	0	0	0	0	0	0
\$400,000-\$499,999	0	0	0	0	0	0	0	0
\$500,000-\$599,999	0	0	0	0	0	0	0	0
\$600,000-\$699,999	0	0	0	0	0	0	0	0
\$700,000-\$799,999	0	0	0	0	0	0	0	0
\$800,000-\$899,999	0	0	0	0	0	0	0	0
\$900,000-\$999,999	0	0	0	0	0	0	0	0
\$1,000,000-\$1,099,999	0	0	0	0	0	0	0	0
\$1,100,000-\$1,199,999	0	0	0	0	0	0	0	0
\$1,200,000-\$1,299,999	0	0	0	0	0	0	0	0
\$1,300,000-\$1,399,999	0	0	0	0	0	0	0	0
\$1,400,000-\$1,499,999	0	0	0	0	0	0	0	0
\$1,500,000-\$1,599,999	0	0	0	0	0	0	0	0
\$1,600,000-\$1,699,999	0	0	0	0	0	0	0	0
\$1,700,000-\$1,799,999	0	0	0	0	0	0	0	0
\$1,800,000-\$1,899,999	0	0	0	0	0	0	0	0
\$1,900,000-\$1,999,999	0	0	0	0	0	0	0	0
\$2,000,000 & over	0	0	0	0	0	0	0	0
<b>Total Units</b>	<b>26</b>	<b>72</b>	<b>19</b>	<b>117</b>	<b>0</b>	<b>16</b>	<b>61</b>	<b>13</b>
<b>Average Price</b>	<b>735</b>	<b>1,109</b>	<b>1,400</b>	<b>1,073</b>	<b>0</b>	<b>1,323</b>	<b>1,567</b>	<b>1,123</b>
<b>Volume (in 1000's)</b>	<b>19</b>	<b>80</b>	<b>27</b>	<b>126</b>	<b>0</b>	<b>21</b>	<b>96</b>	<b>15</b>

<u>Days on Market</u>	<u>Units</u>
0-30	37
31-60	27
61-90	22
91-120	19
121-180	9
181-365	1
366+	2

# Real Estate Trend Indicator

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Property Type: MultiFamily  
Date Range: Between 12/01/2017 and 12/31/2017  
Criteria:

Price Class	Sold Listings				Active	Pending	Expired	Off Mrkt
	<2 Beds	3 Beds	4+ Beds	Total				
\$49,999 & under	0	0	0	0	0	0	2	0
\$50,000-\$99,999	3	0	1	4	0	2	1	0
\$100,000-\$119,999	2	0	0	2	0	1	0	0
\$120,000-\$139,999	1	0	0	1	0	1	2	0
\$140,000-\$159,999	1	0	1	2	0	0	1	0
\$160,000-\$179,999	0	0	0	0	0	0	0	2
\$180,000-\$199,999	0	0	1	1	0	0	1	0
\$200,000-\$219,999	0	0	1	1	0	1	1	0
\$220,000-\$239,999	1	0	1	2	0	2	2	0
\$240,000-\$259,999	0	0	1	1	0	3	0	0
\$260,000-\$279,999	0	0	0	0	0	0	0	0
\$280,000-\$299,999	0	0	1	1	0	0	0	0
\$300,000-\$349,999	0	0	3	3	0	1	0	0
\$350,000-\$399,999	1	0	1	2	0	0	0	0
\$400,000-\$499,999	0	0	1	1	0	1	0	0
\$500,000-\$599,999	0	0	0	0	0	0	0	0
\$600,000-\$699,999	0	0	0	0	0	0	0	0
\$700,000-\$799,999	0	0	0	0	0	0	0	0
\$800,000-\$899,999	0	0	0	0	0	0	0	0
\$900,000-\$999,999	0	0	0	0	0	0	0	0
\$1,000,000-\$1,099,999	0	0	0	0	0	0	0	0
\$1,100,000-\$1,199,999	0	0	0	0	0	0	0	0
\$1,200,000-\$1,299,999	0	0	0	0	0	0	0	0
\$1,300,000-\$1,399,999	0	0	0	0	0	0	0	0
\$1,400,000-\$1,499,999	0	0	0	0	0	0	0	0
\$1,500,000-\$1,599,999	0	0	0	0	0	0	0	0
\$1,600,000-\$1,699,999	0	0	0	0	0	0	0	0
\$1,700,000-\$1,799,999	0	0	0	0	0	0	0	0
\$1,800,000-\$1,899,999	0	0	0	0	0	0	0	0
\$1,900,000-\$1,999,999	0	0	0	0	0	0	0	0
\$2,000,000 & over	0	0	0	0	0	0	0	0
<b>Total Units</b>	<b>9</b>	<b>0</b>	<b>12</b>	<b>21</b>	<b>0</b>	<b>12</b>	<b>10</b>	<b>2</b>
<b>Average Price</b>	<b>145,368</b>	<b>0</b>	<b>253,450</b>	<b>207,129</b>	<b>0</b>	<b>207,025</b>	<b>131,934</b>	<b>165,000</b>
<b>Volume (in 1000's)</b>	<b>1,308</b>	<b>0</b>	<b>3,041</b>	<b>4,350</b>	<b>0</b>	<b>2,484</b>	<b>1,319</b>	<b>330</b>

<u>Days on Market</u>	<u>Units</u>
0-30	15
31-60	2
61-90	1
91-120	1
121-180	1
181-365	0
366+	1

# Real Estate Trend Indicator

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Property Type: Residential  
Date Range: Between 12/01/2017 and 12/31/2017  
Criteria:

Price Class	Sold Listings				Active	Pending	Expired	Off Mrkt
	<2 Beds	3 Beds	4+ Beds	Total				
\$49,999 & under	48	41	4	93	0	37	27	7
\$50,000-\$99,999	62	193	24	279	0	186	98	11
\$100,000-\$119,999	19	101	15	135	0	87	38	4
\$120,000-\$139,999	16	148	13	177	0	91	59	7
\$140,000-\$159,999	10	141	26	177	0	135	52	9
\$160,000-\$179,999	9	122	30	161	0	111	62	6
\$180,000-\$199,999	4	83	36	123	0	79	59	6
\$200,000-\$219,999	7	50	46	103	0	60	62	9
\$220,000-\$239,999	2	55	35	92	0	66	61	7
\$240,000-\$259,999	2	46	43	91	0	38	67	2
\$260,000-\$279,999	1	26	38	65	0	35	39	6
\$280,000-\$299,999	0	19	40	59	0	28	34	0
\$300,000-\$349,999	3	34	49	86	0	47	78	9
\$350,000-\$399,999	1	11	30	42	0	33	52	6
\$400,000-\$499,999	0	8	28	36	0	20	40	3
\$500,000-\$599,999	0	7	19	26	0	14	49	3
\$600,000-\$699,999	0	5	9	14	0	7	25	2
\$700,000-\$799,999	0	1	6	7	0	2	16	0
\$800,000-\$899,999	0	2	1	3	0	3	12	1
\$900,000-\$999,999	0	0	3	3	0	0	5	3
\$1,000,000-\$1,099,999	0	0	2	2	0	0	2	4
\$1,100,000-\$1,199,999	0	0	4	4	0	2	1	0
\$1,200,000-\$1,299,999	0	0	0	0	0	1	6	0
\$1,300,000-\$1,399,999	0	0	1	1	0	1	2	0
\$1,400,000-\$1,499,999	0	0	1	1	0	1	2	0
\$1,500,000-\$1,599,999	0	0	1	1	0	2	1	0
\$1,600,000-\$1,699,999	0	0	0	0	0	0	1	0
\$1,700,000-\$1,799,999	0	0	0	0	0	0	0	1
\$1,800,000-\$1,899,999	0	0	1	1	0	0	0	0
\$1,900,000-\$1,999,999	0	0	0	0	0	0	0	0
\$2,000,000 & over	0	0	2	2	0	1	6	0
<b>Total Units</b>	<b>184</b>	<b>1,093</b>	<b>507</b>	<b>1,784</b>	<b>0</b>	<b>1,087</b>	<b>956</b>	<b>106</b>
<b>Average Price</b>	<b>93,908</b>	<b>157,669</b>	<b>293,207</b>	<b>189,612</b>	<b>0</b>	<b>185,852</b>	<b>281,605</b>	<b>277,673</b>
<b>Volume (in 1000's)</b>	<b>17,279</b>	<b>172,332</b>	<b>148,656</b>	<b>338,267</b>	<b>0</b>	<b>202,021</b>	<b>269,215</b>	<b>29,433</b>

<u>Days on Market</u>	<u>Units</u>
0-30	878
31-60	297
61-90	216
91-120	160
121-180	76
181-365	59
366+	98

# Real Estate Trend Indicator

1/10/2018  
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Property Type: Vacant Land  
Date Range: Between 12/01/2017 and 12/31/2017  
Criteria:

Price Class	Sold Listings				Active	Pending	Expired	Off Mrkt
	<2 Beds	3 Beds	4+ Beds	Total				
\$49,999 & under	34	0	0	34	0	24	78	0
\$50,000-\$99,999	33	0	0	33	0	37	48	0
\$100,000-\$119,999	5	0	0	5	0	6	5	0
\$120,000-\$139,999	2	0	0	2	0	4	7	0
\$140,000-\$159,999	6	0	0	6	0	5	4	0
\$160,000-\$179,999	3	0	0	3	0	6	4	0
\$180,000-\$199,999	6	0	0	6	0	1	9	0
\$200,000-\$219,999	5	0	0	5	0	1	6	0
\$220,000-\$239,999	3	0	0	3	0	0	3	0
\$240,000-\$259,999	2	0	0	2	0	1	8	0
\$260,000-\$279,999	1	0	0	1	0	0	0	1
\$280,000-\$299,999	1	0	0	1	0	1	4	0
\$300,000-\$349,999	1	0	0	1	0	3	3	1
\$350,000-\$399,999	1	0	0	1	0	2	7	0
\$400,000-\$499,999	0	0	0	0	0	0	3	0
\$500,000-\$599,999	0	0	0	0	0	1	10	0
\$600,000-\$699,999	0	0	0	0	0	1	2	0
\$700,000-\$799,999	0	0	0	0	0	0	3	0
\$800,000-\$899,999	1	0	0	1	0	1	1	0
\$900,000-\$999,999	0	0	0	0	0	0	1	0
\$1,000,000-\$1,099,999	0	0	0	0	0	0	1	0
\$1,100,000-\$1,199,999	0	0	0	0	0	0	1	0
\$1,200,000-\$1,299,999	0	0	0	0	0	0	1	0
\$1,300,000-\$1,399,999	0	0	0	0	0	0	0	0
\$1,400,000-\$1,499,999	0	0	0	0	0	0	0	0
\$1,500,000-\$1,599,999	0	0	0	0	0	0	1	0
\$1,600,000-\$1,699,999	0	0	0	0	0	1	0	0
\$1,700,000-\$1,799,999	0	0	0	0	0	0	1	0
\$1,800,000-\$1,899,999	0	0	0	0	0	0	0	0
\$1,900,000-\$1,999,999	0	0	0	0	0	0	0	0
\$2,000,000 & over	0	0	0	0	0	0	3	0
<b>Total Units</b>	<b>104</b>	<b>0</b>	<b>0</b>	<b>104</b>	<b>0</b>	<b>95</b>	<b>214</b>	<b>2</b>
<b>Average Price</b>	<b>96,688</b>	<b>0</b>	<b>0</b>	<b>96,688</b>	<b>0</b>	<b>120,651</b>	<b>225,713</b>	<b>294,900</b>
<b>Volume (in 1000's)</b>	<b>10,056</b>	<b>0</b>	<b>0</b>	<b>10,056</b>	<b>0</b>	<b>11,462</b>	<b>48,303</b>	<b>590</b>

<u>Days on Market</u>	<u>Units</u>
0-30	35
31-60	16
61-90	8
91-120	9
121-180	3
181-365	11
366+	22