

February 2018 Residential Sales

Date: March 13, 2018 RE: For immediate Release

The following Real Estate statistics were collected by MLSOK, Inc., for the time frame **February 1 through February 28, 2018**. Below summarizes our regions monthly sales activity. For a full review please see report that follows.

Quick Facts

+ 13.1%	+1.8%	+ 9.5%
Year-Over-Year Change in	Year-Over-Year Change in	Year-Over-Year Change in
Closed Sales	Median Sales Price	Homes for Sale
All Properties	All Properties	All Properties

This is a research tool provided by MLSOK. Percent changes are calculated using rounded figures.

The three most prominent national market trends for residential real estate are the ongoing lack of abundant inventory, the steadily upward movement of home prices and year-over-year declines in home sales. Sales declines are a natural result of there being fewer homes for sale, but higher prices often indicate higher demand leading to competitive bidding. Markets are poised for increased supply, so there is hope that more sellers will take advantage of what appears to be a ready and willing buyer base.

New Listings increased 9.0 percent for Single Family homes but decreased 11.4 percent for Townhouse-Condo homes. Pending Sales increased 13.5 percent for Single Family homes and 53.5 percent for Townhouse-Condo homes. Inventory increased 9.6 percent for Single Family homes and 7.8 percent for Townhouse-Condo homes.

Months' Supply of Inventory Decreases



Month's Supply of Inventory remained flat for Single Family homes but decreased 4.8 percent for Townhouse-Condo homes.

Median Sales Price Increases



Median Sales Price increased 0.5 percent to \$160,000 for Single Family homes and 2.4 percent to \$112,600 for Townhouse-Condo homes.

Average Days on Market Decreases



Days on Market decreased 1.5 percent for Single Family homes but increased 1.6 percent for Townhouse-Condo homes.

In February, prevailing mortgage rates continued to rise. This has a notable impact on housing affordability and can leave consumers choosing between higher payments or lower-priced homes. According to the Mortgage Bankers Association, the average rate for 30-year fixed-rate mortgages with a 20 percent down payment that qualify for backing by Fannie Mae and Freddie Mac rose to its highest level since January 2014. A 4.5 or 4.6 percent rate might not seem high to those with extensive real estate experience, but it is newly high for many potential first-time home buyers. Upward rate pressure is likely to continue as long as the economy fares well.



Below you will find copies of the MLS Statistical Reports for

February 2018

PLEASE NOTE

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Use of information from MLS compilation of current listing information, from the association's statistical report, or from any sold or comparable report of the association or MLS for public mass-media advertising by an MLS participant or in other public representations, may not be prohibited.

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Based on information from MLSOK, Inc for the period (02/01/2018) through (02/28/2018), while information is deemed reliable it is not guaranteed.

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Listed below are the monthly Oklahoma City Metropolitan housing statistics for the month of **February 2018** as compared to **January 2018** and **February 2017**. These statistics are supplied by MLSOK, Inc.

Should you have any questions, please email statistics@okcmar.org.

	February 2018	January 2018	February 2017
TOTAL CLOSED	1493	1317	1318
TOTAL \$ VOLUME	\$ 275,791,254	\$ 248,169,710	\$ 235,167,495
AVERAGE PRICE	\$ 184,723	\$ 188,436	\$ 178,428
MEDIAN PRICE	\$ 159,800	\$ 155,000	\$ 157,000
% SELLING PRICE TO	97 %	97 %	97 %
LIST PRICE			
DAYS ON MARKET	64	62	66
NUMBER OF LISTINGS	6909	7014	7558

TOTAL CLOSED	1493
TOTAL \$ VOLUME	\$ 275,791,254
AVERAGE SELLING PRICE	\$ 184,723
% SELLING PRICE TO LIST PRICE	97 %
MEDIAN PRICE	\$ 159,800
AVERAGE DAYS ON MARKET	64
# OF ACTIVE LISTINGS CURRENTLY	6909
TOTAL UNDER CONTRACT (Pending)	1496
AVERAGE VALUE (Pending)	\$ 200,734



RESIDENTIAL PROPERTY TYPES INCLUDE THE FOLLOWING:

Condos
Half Duplexes
Manufactured Homes
Patio Homes
Single Family Homes
Townhouses

MONTH	TOTAL CLOSED	DOLLAR VOLUME	RESIDENTIAL LISTINGS PROCESSED
January	1317	\$ 248,169,710	2800
February	1493	\$ 275,791,254	2989

Local Market Update – February 2018A FREE RESEARCH TOOL FROM MLSOK



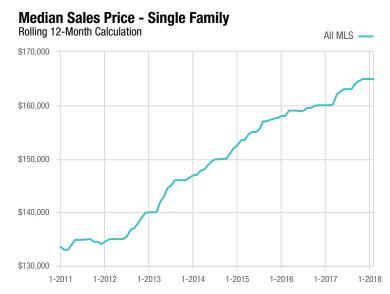
All MLSOK

Entire MLSOK Market Area

Single Family		February				
Key Metrics	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
New Listings	2,341	2,552	+ 9.0%	4,634	5,222	+ 12.7%
Pending Sales	1,869	2,122	+ 13.5%	3,511	4,035	+ 14.9%
Closed Sales	1,384	1,574	+ 13.7%	2,666	2,977	+ 11.7%
Days on Market Until Sale	65	64	- 1.5%	66	63	- 4.5%
Median Sales Price*	\$159,263	\$160,000	+ 0.5%	\$159,000	\$159,900	+ 0.6%
Average Sales Price*	\$182,093	\$186,774	+ 2.6%	\$182,770	\$188,492	+ 3.1%
Percent of List Price Received*	97.3%	97.3%	0.0%	97.1%	97.2%	+ 0.1%
Inventory of Homes for Sale	6,399	7,014	+ 9.6%		_	
Months Supply of Inventory	3.4	3.4	0.0%			

Townhouse-Condo		February				
Key Metrics	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
New Listings	88	78	- 11.4%	169	164	- 3.0%
Pending Sales	43	66	+ 53.5%	91	114	+ 25.3%
Closed Sales	49	47	- 4.1%	84	95	+ 13.1%
Days on Market Until Sale	64	65	+ 1.6%	72	71	- 1.4%
Median Sales Price*	\$110,000	\$112,600	+ 2.4%	\$105,000	\$111,300	+ 6.0%
Average Sales Price*	\$123,844	\$124,752	+ 0.7%	\$124,935	\$131,050	+ 4.9%
Percent of List Price Received*	94.6%	95.8%	+ 1.3%	95.4%	95.4%	0.0%
Inventory of Homes for Sale	231	249	+ 7.8%			_
Months Supply of Inventory	4.2	4.0	- 4.8%			_

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Monthly Indicators



February 2018

The three most prominent national market trends for residential real estate are the ongoing lack of abundant inventory, the steadily upward movement of home prices and year-over-year declines in home sales. Sales declines are a natural result of there being fewer homes for sale, but higher prices often indicate higher demand leading to competitive bidding. Markets are poised for increased supply, so there is hope that more sellers will take advantage of what appears to be a ready and willing buyer base.

New Listings increased 9.0 percent for Single Family homes but decreased 11.4 percent for Townhouse-Condo homes. Pending Sales increased 13.5 percent for Single Family homes and 53.5 percent for Townhouse-Condo homes. Inventory increased 9.6 percent for Single Family homes and 7.8 percent for Townhouse-Condo homes.

Median Sales Price increased 0.5 percent to \$160,000 for Single Family homes and 2.4 percent to \$112,600 for Townhouse-Condo properties. Days on Market decreased 1.5 percent for Single Family homes but increased 1.6 percent for Townhouse-Condo homes. Months Supply of Inventory remained flat for Single Family homes but decreased 4.8 percent for Townhouse-Condo properties.

In February, prevailing mortgage rates continued to rise. This has a notable impact on housing affordability and can leave consumers choosing between higher payments or lower-priced homes. According to the Mortgage Bankers Association, the average rate for 30-year fixed-rate mortgages with a 20 percent down payment that qualify for backing by Fannie Mae and Freddie Mac rose to its highest level since January 2014. A 4.5 or 4.6 percent rate might not seem high to those with extensive real estate experience, but it is newly high for many potential first-time home buyers. Upward rate pressure is likely to continue as long as the economy fares well.

Quick Facts

+ 13.1%	+ 1.8%	+ 9.5%
Change in Number of	Change in Number of	Change in Number of
Closed Sales	Median Sales Price	Homes for Sale
All Properties	All Properties	All Properties

This is a research tool provided by MLSOK. Percent changes are calculated using rounded figures.

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Single Family Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Single Family properties only.



Key Metrics	Historical Sparkbars	2-2017	2-2018	% Change	YTD 2017	YTD 2018	% Change
New Listings	2-2016 8-2016 2-2017 8-2017 2-2018	2,341	2,552	+ 9.0%	4,634	5,222	+ 12.7%
Pending Sales	2-2016 8-2016 2-2017 8-2017 2-2018	1,869	2,122	+ 13.5%	3,511	4,035	+ 14.9%
Closed Sales	2-2016 8-2016 2-2017 8-2017 2-2018	1,384	1,574	+ 13.7%	2,666	2,977	+ 11.7%
Days on Market Until Sale	2-2016 8-2016 2-2017 8-2017 2-2018	65	64	- 1.5%	66	63	- 4.5%
Median Sales Price	2-2016 8-2016 2-2017 8-2017 2-2018	\$159,263	\$160,000	+ 0.5%	\$159,000	\$159,900	+ 0.6%
Average Sales Price	2-2016 8-2016 2-2017 8-2017 2-2018	\$182,093	\$186,774	+ 2.6%	\$182,770	\$188,492	+ 3.1%
Percent of List Price Received	2-2016 8-2016 2-2017 8-2017 2-2018	97.3%	97.3%	0.0%	97.1%	97.2%	+ 0.1%
Housing Affordability Index	2-2016 8-2016 2-2017 8-2017 2-2018	184	180	- 2.2%	185	181	- 2.2%
Inventory of Homes for Sale	2-2016 8-2016 2-2017 8-2017 2-2018	6,399	7,014	+ 9.6%	_		_
Months Supply of Inventory	2-2016 8-2016 2-2017 8-2017 2-2018	3.4	3.4	0.0%	_	_	_

Townhouse-Condo Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Townhouse-Condo properties only.

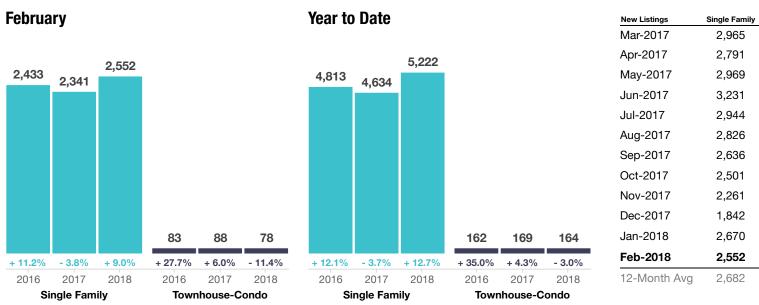


Key Metrics	Historical Sparkbars	2-2017	2-2018	% Change	YTD 2017	YTD 2018	% Change
New Listings	2-2016 8-2016 2-2017 8-2017 2-2018	88	78	- 11.4%	169	164	- 3.0%
Pending Sales	2-2016 8-2016 2-2017 8-2017 2-2018	43	66	+ 53.5%	91	114	+ 25.3%
Closed Sales	2-2016 8-2016 2-2017 8-2017 2-2018	49	47	- 4.1%	84	95	+ 13.1%
Days on Market Until Sale	2-2016 8-2016 2-2017 8-2017 2-2018	64	65	+ 1.6%	72	71	- 1.4%
Median Sales Price	2-2016 8-2016 2-2017 8-2017 2-2018	\$110,000	\$112,600	+ 2.4%	\$105,000	\$111,300	+ 6.0%
Average Sales Price	2-2016 8-2016 2-2017 8-2017 2-2018	\$123,844	\$124,752	+ 0.7%	\$124,935	\$131,050	+ 4.9%
Percent of List Price Received	2-2016 8-2016 2-2017 8-2017 2-2018	94.6%	95.8%	+ 1.3%	95.4%	95.4%	0.0%
Housing Affordability Index	2-2016 8-2016 2-2017 8-2017 2-2018	286	272	- 4.9%	299	275	- 8.0%
Inventory of Homes for Sale	2-2016 8-2016 2-2017 8-2017 2-2018	231	249	+ 7.8%	_	_	_
Months Supply of Inventory	2-2016 8-2016 2-2017 8-2017 2-2018	4.2	4.0	- 4.8%	_	_	_

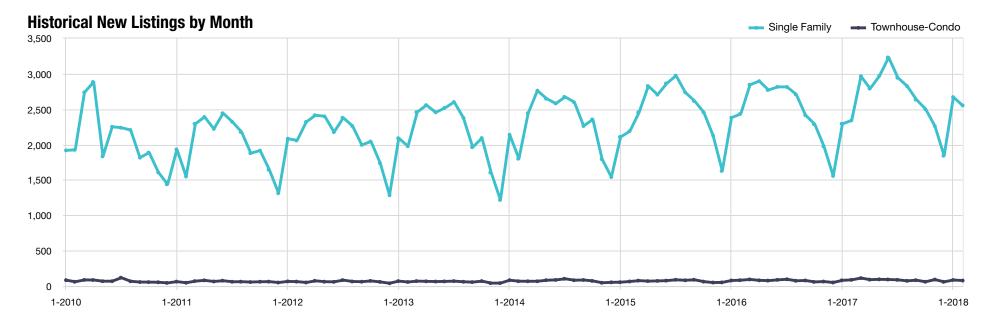
New Listings

A count of the properties that have been newly listed on the market in a given month.





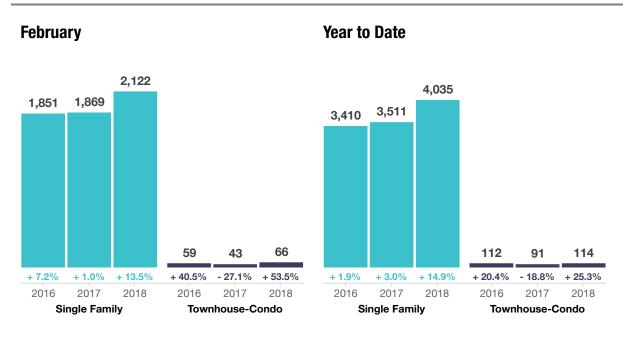
New Listings	Single Family	Year-Over-Year Change	Townhouse- Condo	Year-Over-Year Change
Mar-2017	2,965	+ 4.2%	113	+ 20.2%
Apr-2017	2,791	- 3.6%	91	+ 12.3%
May-2017	2,969	+ 7.1%	95	+ 23.4%
Jun-2017	3,231	+ 14.8%	93	+ 5.7%
Jul-2017	2,944	+ 4.6%	88	- 8.3%
Aug-2017	2,826	+ 4.3%	74	- 1.3%
Sep-2017	2,636	+ 9.1%	83	+ 5.1%
Oct-2017	2,501	+ 9.3%	61	+ 3.4%
Nov-2017	2,261	+ 14.5%	92	+ 43.8%
Dec-2017	1,842	+ 18.4%	60	+ 17.6%
Jan-2018	2,670	+ 16.4%	86	+ 6.2%
Feb-2018	2,552	+ 9.0%	78	- 11.4%
12-Month Avg	2,682	+ 8.3%	85	+ 9.0%



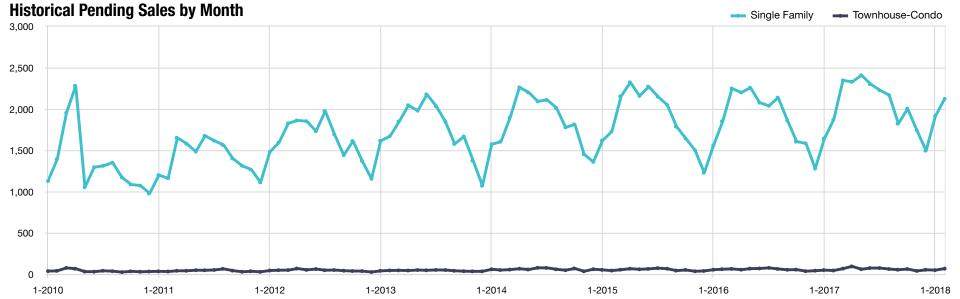
Pending Sales

A count of the properties on which offers have been accepted in a given month.





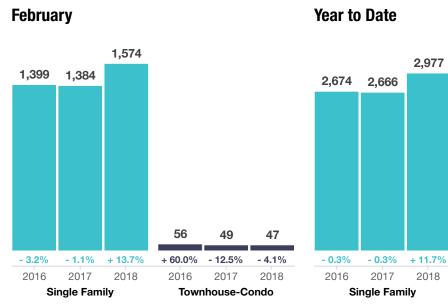
Pending Sales	Single Family	Year-Over-Year Change	Townhouse- Condo	Year-Over-Year Change
Mar-2017	2,346	+ 4.4%	66	+ 4.8%
Apr-2017	2,328	+ 5.9%	93	+ 75.5%
May-2017	2,408	+ 6.7%	59	- 10.6%
Jun-2017	2,301	+ 10.8%	73	+ 7.4%
Jul-2017	2,227	+ 9.3%	73	- 2.7%
Aug-2017	2,168	+ 1.5%	61	- 1.6%
Sep-2017	1,822	- 2.0%	53	+ 1.9%
Oct-2017	2,004	+ 24.9%	61	+ 13.0%
Nov-2017	1,741	+ 9.9%	38	+ 8.6%
Dec-2017	1,494	+ 17.0%	52	+ 26.8%
Jan-2018	1,913	+ 16.5%	48	0.0%
Feb-2018	2,122	+ 13.5%	66	+ 53.5%
12-Month Avg	2,073	+ 9.2%	62	+ 12.7%

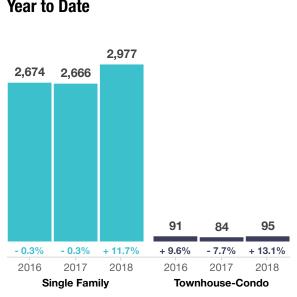


Closed Sales

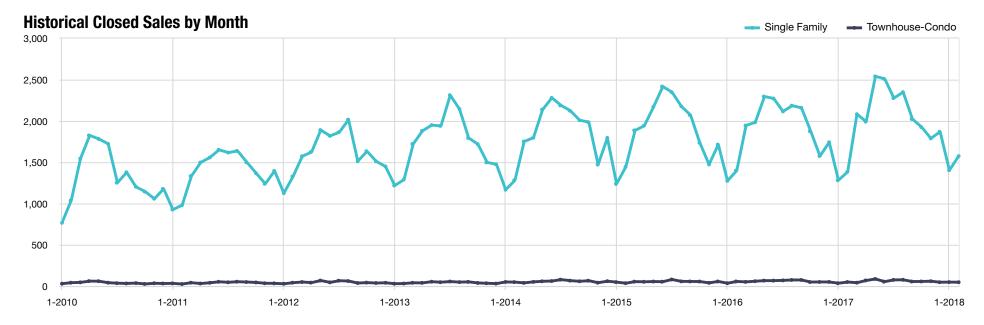
A count of the actual sales that closed in a given month.







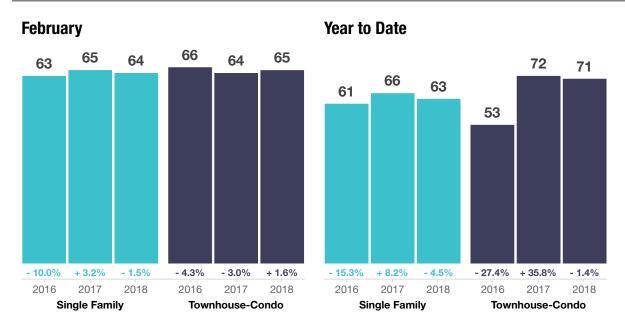
Closed Sales	Single Family	Year-Over-Year Change	Townhouse- Condo	Year-Over-Year Change
Mar-2017	2,082	+ 7.0%	41	- 19.6%
Apr-2017	1,992	+ 0.4%	68	+ 15.3%
May-2017	2,540	+ 10.6%	86	+ 30.3%
Jun-2017	2,511	+ 10.5%	54	- 18.2%
Jul-2017	2,277	+ 7.6%	75	+ 8.7%
Aug-2017	2,349	+ 7.5%	76	+ 2.7%
Sep-2017	2,024	- 6.3%	55	- 25.7%
Oct-2017	1,925	+ 2.7%	56	+ 14.3%
Nov-2017	1,789	+ 13.6%	59	+ 18.0%
Dec-2017	1,869	+ 7.3%	47	- 6.0%
Jan-2018	1,403	+ 9.4%	48	+ 37.1%
Feb-2018	1,574	+ 13.7%	47	- 4.1%
12-Month Avg	2,028	+ 6.7%	59	+ 1.7%



Days on Market Until Sale

Average number of days between when a property is listed and when an offer is accepted in a given month.





Days on Market	Single Family	Year-Over-Year Change	Townhouse- Condo	Year-Over-Year Change
Mar-2017	65	+ 6.6%	53	- 8.6%
Apr-2017	61	+ 7.0%	45	+ 12.5%
May-2017	58	+ 7.4%	56	+ 14.3%
Jun-2017	50	- 2.0%	60	+ 46.3%
Jul-2017	46	- 11.5%	47	- 20.3%
Aug-2017	51	- 3.8%	52	+ 2.0%
Sep-2017	53	- 7.0%	59	+ 20.4%
Oct-2017	55	- 6.8%	54	+ 35.0%
Nov-2017	57	+ 1.8%	51	- 12.1%
Dec-2017	58	- 3.3%	55	- 17.9%
Jan-2018	63	- 4.5%	77	- 8.3%
Feb-2018	64	- 1.5%	65	+ 1.6%
12-Month Avg*	56	- 1.3%	55	+ 3.4%

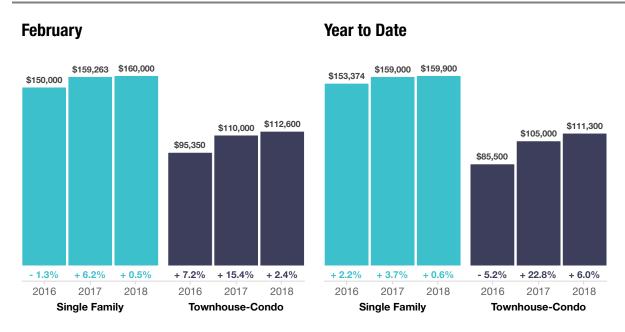
^{*} Days on Market for all properties from March 2017 through February 2018. This is not the average of the individual figures above.



Median Sales Price

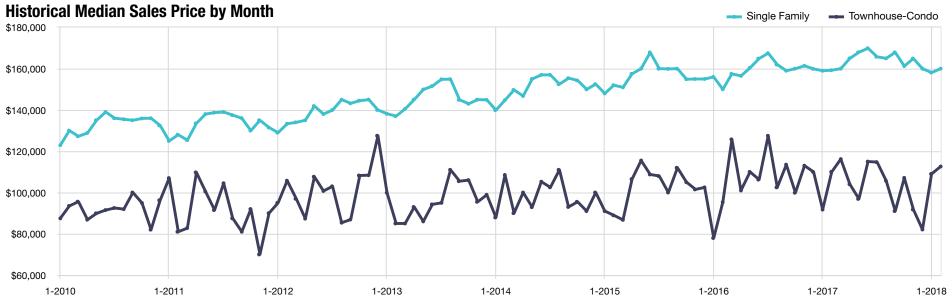
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.





Median Sales Price	Single Family	Year-Over-Year Change	Townhouse- Condo	Year-Over-Year Change
Mar-2017	\$160,000	+ 1.6%	\$116,194	- 7.6%
Apr-2017	\$165,000	+ 5.4%	\$104,000	+ 3.0%
May-2017	\$167,950	+ 4.7%	\$96,900	- 11.9%
Jun-2017	\$169,900	+ 3.0%	\$115,000	+ 8.2%
Jul-2017	\$165,750	- 1.0%	\$114,750	- 10.0%
Aug-2017	\$165,000	+ 1.9%	\$105,700	+ 3.1%
Sep-2017	\$167,900	+ 5.6%	\$91,000	- 19.8%
Oct-2017	\$161,250	+ 0.8%	\$107,105	+ 7.2%
Nov-2017	\$164,900	+ 2.2%	\$91,750	- 18.8%
Dec-2017	\$160,000	+ 0.1%	\$82,075	- 25.4%
Jan-2018	\$158,115	- 0.6%	\$109,000	+ 18.8%
Feb-2018	\$160,000	+ 0.5%	\$112,600	+ 2.4%
12-Month Avg*	\$164,900	+ 3.1%	\$103,000	- 8.0%

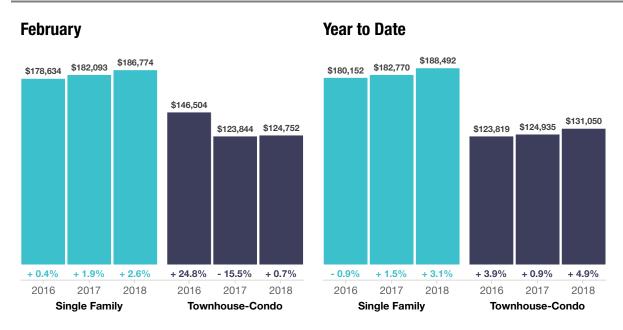
^{*} Median Sales Price for all properties from March 2017 through February 2018. This is not the average of the individual figures above.



Average Sales Price

Average sales price for all closed sales, not accounting for seller concessions, in a given month.



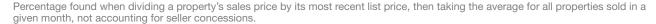


Avg. Sales Price	Single Family	Year-Over-Year Change	Townhouse- Condo	Year-Over-Year Change
Mar-2017	\$189,971	+ 5.9%	\$142,217	- 11.0%
Apr-2017	\$187,500	+ 4.8%	\$128,952	- 6.8%
May-2017	\$200,543	+ 8.7%	\$119,439	- 22.1%
Jun-2017	\$197,911	+ 2.6%	\$136,408	+ 11.8%
Jul-2017	\$199,583	+ 1.3%	\$126,966	- 32.7%
Aug-2017	\$195,520	+ 3.0%	\$148,920	+ 13.7%
Sep-2017	\$195,504	+ 5.6%	\$137,826	- 14.5%
Oct-2017	\$193,066	+ 3.4%	\$131,272	+ 14.5%
Nov-2017	\$195,250	+ 2.6%	\$156,697	- 4.1%
Dec-2017	\$190,801	- 1.5%	\$151,896	- 5.1%
Jan-2018	\$190,407	+ 3.8%	\$137,024	+ 8.2%
Feb-2018	\$186,774	+ 2.6%	\$124,752	+ 0.7%
12-Month Avg*	\$194,119	+ 3.7%	\$135,934	- 7.4%

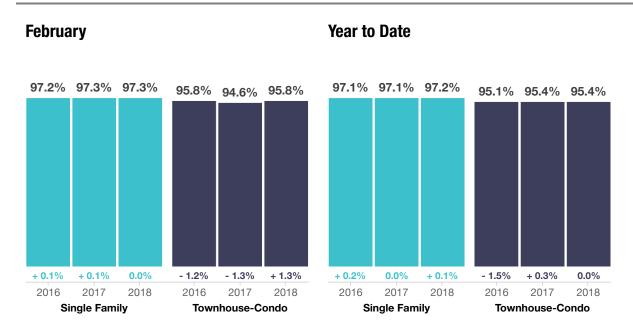
^{*} Avg. Sales Price for all properties from March 2017 through February 2018. This is not the average of the individual figures above.



Percent of List Price Received







Pct. of List Price Received	Single Family	Year-Over-Year Change	Townhouse- Condo	Year-Over-Year Change
Mar-2017	97.7%	0.0%	95.3%	- 1.0%
Apr-2017	97.9%	0.0%	96.5%	- 0.2%
May-2017	97.7%	- 0.1%	95.6%	- 0.1%
Jun-2017	98.0%	+ 0.3%	96.0%	- 1.2%
Jul-2017	97.8%	0.0%	96.0%	+ 0.1%
Aug-2017	97.5%	- 0.3%	93.7%	- 3.9%
Sep-2017	97.6%	+ 0.2%	96.9%	- 0.7%
Oct-2017	97.4%	0.0%	96.1%	- 0.6%
Nov-2017	97.3%	- 0.1%	97.0%	+ 0.1%
Dec-2017	97.7%	+ 0.3%	95.1%	- 0.8%
Jan-2018	97.0%	+ 0.1%	94.9%	- 1.8%
Feb-2018	97.3%	0.0%	95.8%	+ 1.3%
12-Month Avg*	97.6%	+ 0.0%	95.7%	- 0.8%

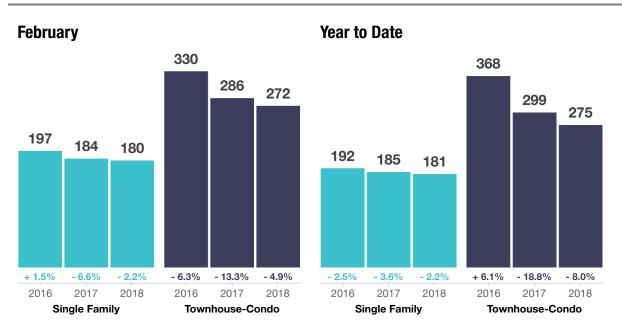
^{*} Pct. of List Price Received for all properties from March 2017 through February 2018. This is not the average of the individual figures above.



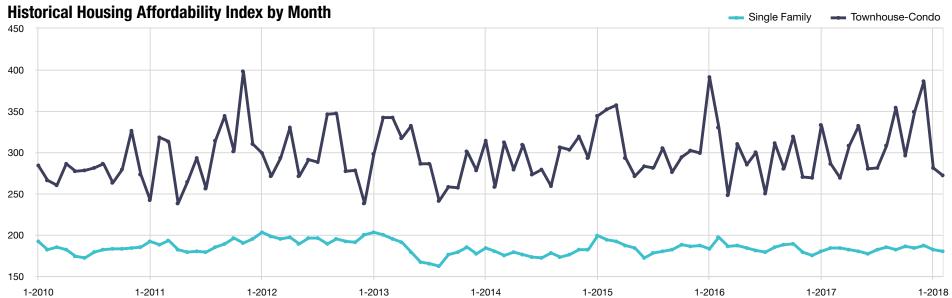
Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



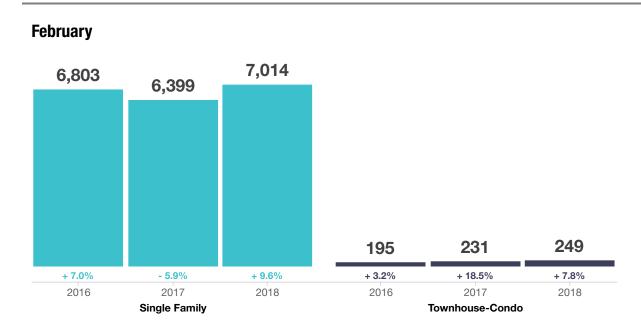
Affordability Index	Single Family	Year-Over-Year Change	Townhouse- Condo	Year-Over-Year Change
Mar-2017	184	- 1.1%	269	+ 8.5%
Apr-2017	182	- 2.7%	308	- 0.6%
May-2017	180	- 2.2%	332	+ 16.5%
Jun-2017	177	- 2.2%	280	- 6.7%
Jul-2017	182	+ 1.7%	281	+ 12.4%
Aug-2017	185	0.0%	308	- 1.0%
Sep-2017	182	- 3.2%	354	+ 26.4%
Oct-2017	186	- 1.6%	296	- 7.2%
Nov-2017	184	+ 2.8%	349	+ 29.3%
Dec-2017	187	+ 6.9%	386	+ 43.5%
Jan-2018	182	+ 1.1%	281	- 15.6%
Feb-2018	180	- 2.2%	272	- 4.9%
12-Month Avg	183	0.0%	310	+ 7.6%



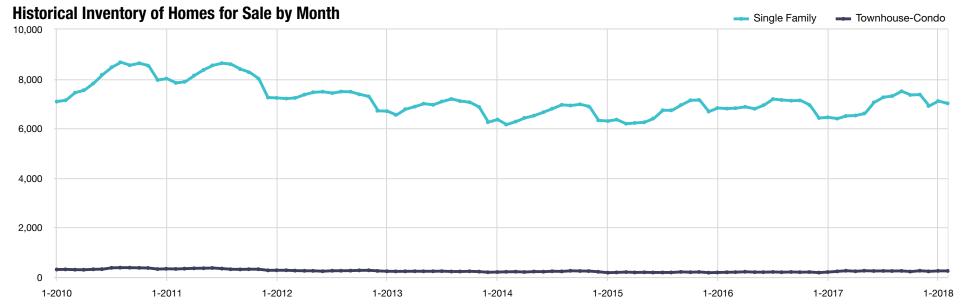
Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.





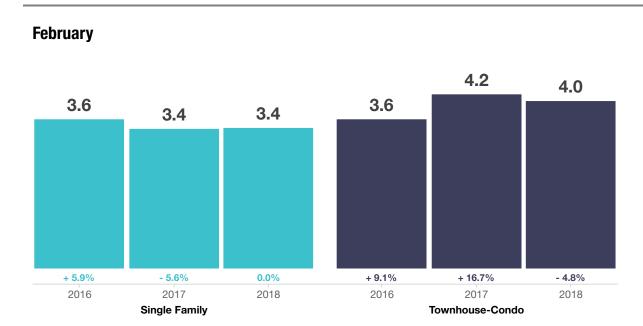
Homes for Sale	Single Family	Year-Over-Year Change	Townhouse- Condo	Year-Over-Year Change
Mar-2017	6,506	- 4.6%	256	+ 28.0%
Apr-2017	6,523	- 5.1%	235	+ 9.8%
May-2017	6,606	- 2.8%	256	+ 28.0%
Jun-2017	7,051	+ 1.6%	246	+ 23.6%
Jul-2017	7,259	+ 1.0%	249	+ 20.3%
Aug-2017	7,308	+ 2.2%	245	+ 24.4%
Sep-2017	7,502	+ 5.3%	250	+ 21.4%
Oct-2017	7,354	+ 3.1%	223	+ 12.6%
Nov-2017	7,367	+ 6.0%	256	+ 26.1%
Dec-2017	6,909	+ 7.6%	231	+ 27.6%
Jan-2018	7,106	+ 10.2%	250	+ 22.5%
Feb-2018	7,014	+ 9.6%	249	+ 7.8%
12-Month Avg	7,042	+ 2.8%	246	+ 21.2%



Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.





Months Supply	Single Family	Year-Over-Year Change	Townhouse- Condo	Year-Over-Year Change
Mar-2017	3.4	- 5.6%	4.6	+ 27.8%
Apr-2017	3.4	- 5.6%	4.0	0.0%
May-2017	3.4	- 5.6%	4.4	+ 22.2%
Jun-2017	3.6	- 2.7%	4.2	+ 16.7%
Jul-2017	3.7	- 2.6%	4.3	+ 16.2%
Aug-2017	3.7	- 2.6%	4.2	+ 16.7%
Sep-2017	3.8	0.0%	4.3	+ 16.2%
Oct-2017	3.7	- 2.6%	3.8	+ 8.6%
Nov-2017	3.7	0.0%	4.3	+ 19.4%
Dec-2017	3.4	0.0%	3.9	+ 21.9%
Jan-2018	3.5	+ 2.9%	4.2	+ 16.7%
Feb-2018	3.4	0.0%	4.0	- 4.8%
12-Month Avg*	3.6	- 2.1%	4.2	+ 14.4%

^{*} Months Supply for all properties from March 2017 through February 2018. This is not the average of the individual figures above.



All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	2-2017	2-2018	% Change	YTD 2017	YTD 2018	% Change
New Listings	2-2016 8-2016 2-2017 8-2017 2-2018	2,429	2,630	+ 8.3%	4,803	5,386	+ 12.1%
Pending Sales	2-2016 8-2016 2-2017 8-2017 2-2018	1,912	2,188	+ 14.4%	3,602	4,149	+ 15.2%
Closed Sales	2-2016 8-2016 2-2017 8-2017 2-2018	1,433	1,621	+ 13.1%	2,750	3,072	+ 11.7%
Days on Market Until Sale	2-2016 8-2016 2-2017 8-2017 2-2018	65	64	- 1.5%	66	64	- 3.0%
Median Sales Price	2-2016 8-2016 2-2017 8-2017 2-2018	\$157,080	\$159,850	+ 1.8%	\$157,500	\$158,230	+ 0.5%
Average Sales Price	2-2016 8-2016 2-2017 8-2017 2-2018	\$180,064	\$185,213	+ 2.9%	\$181,040	\$186,930	+ 3.3%
Percent of List Price Received	2-2016 8-2016 2-2017 8-2017 2-2018	97.2%	97.3%	+ 0.1%	97.1%	97.2%	+ 0.1%
Housing Affordability Index	2-2016 8-2016 2-2017 8-2017 2-2018	186	181	- 2.7%	186	182	- 2.2%
Inventory of Homes for Sale	2-2016 8-2016 2-2017 8-2017 2-2018	6,630	7,263	+ 9.5%	_	_	_
Months Supply of Inventory	2-2016 8-2016 2-2017 8-2017 2-2018	3.4	3.4	0.0%	_	_	_