

# Real Estate Trend Indicator

11/7/2016  
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**Property Type:** Commercial  
**Date Range:** Between 10/01/2016 and 10/31/2016  
**Criteria:**

Price Class	Sold Listings			Total	Active	Pending	Expired	Off Mrkt
	<2 Beds	3 Beds	4+ Beds					
\$49,999 & under	2	0	0	2	0	2	4	0
\$50,000-\$99,999	1	0	0	1	0	4	5	1
\$100,000-\$119,999	0	0	0	0	0	0	2	0
\$120,000-\$139,999	2	0	0	2	0	1	4	1
\$140,000-\$159,999	0	0	0	0	0	1	1	0
\$160,000-\$179,999	0	0	0	0	0	1	3	0
\$180,000-\$199,999	0	0	0	0	0	1	0	0
\$200,000-\$219,999	0	0	0	0	0	1	2	0
\$220,000-\$239,999	0	0	0	0	0	0	2	1
\$240,000-\$259,999	0	0	0	0	0	0	2	1
\$260,000-\$279,999	0	0	0	0	0	0	0	0
\$280,000-\$299,999	0	0	0	0	0	1	1	0
\$300,000-\$349,999	3	0	0	3	0	2	1	0
\$350,000-\$399,999	0	0	0	0	0	0	0	0
\$400,000-\$499,999	1	0	0	1	0	0	3	0
\$500,000-\$599,999	0	0	0	0	0	0	1	0
\$600,000-\$699,999	0	0	0	0	0	0	1	0
\$700,000-\$799,999	0	0	0	0	0	1	1	0
\$800,000-\$899,999	0	0	0	0	0	0	1	0
\$900,000-\$999,999	0	0	0	0	0	0	1	0
\$1,000,000-\$1,099,999	0	0	0	0	0	0	1	0
\$1,100,000-\$1,199,999	0	0	0	0	0	0	0	0
\$1,200,000-\$1,299,999	0	0	0	0	0	0	0	0
\$1,300,000-\$1,399,999	0	0	0	0	0	0	0	0
\$1,400,000-\$1,499,999	0	0	0	0	0	0	0	0
\$1,500,000-\$1,599,999	0	0	0	0	0	0	0	0
\$1,600,000-\$1,699,999	0	0	0	0	0	0	1	0
\$1,700,000-\$1,799,999	0	0	0	0	0	0	1	1
\$1,800,000-\$1,899,999	0	0	0	0	0	0	0	0
\$1,900,000-\$1,999,999	0	0	0	0	0	0	0	0
\$2,000,000 & over	0	0	0	0	0	1	0	1
<b>Total Units</b>	9	0	0	9	0	16	38	6
<b>Average Price</b>	192,967	0	0	192,967	0	293,595	333,071	848,300
<b>Volume (in 1000's)</b>	1,737	0	0	1,737	0	4,698	12,657	5,090

<u>Days on Market</u>	<u>Units</u>
0-30	2
31-60	1
61-90	1
91-120	3
121-180	0
181-365	0
366+	2

# Real Estate Trend Indicator

**Property Type:** Lease  
**Date Range:** Between 10/01/2016 and 10/31/2016  
**Criteria:**

Price Class	Sold Listings				Active	Pending	Expired	Off Mrkt
	<2 Beds	3 Beds	4+ Beds	Total				
\$49,999 & under	13	42	20	75	0	11	58	18
\$50,000-\$99,999	0	0	0	0	0	0	0	0
\$100,000-\$119,999	0	0	0	0	0	0	0	0
\$120,000-\$139,999	0	0	0	0	0	0	0	0
\$140,000-\$159,999	0	0	0	0	0	0	0	0
\$160,000-\$179,999	0	0	0	0	0	0	0	0
\$180,000-\$199,999	0	0	0	0	0	0	0	0
\$200,000-\$219,999	0	0	0	0	0	0	0	0
\$220,000-\$239,999	0	0	0	0	0	0	0	0
\$240,000-\$259,999	0	0	0	0	0	0	0	0
\$260,000-\$279,999	0	0	0	0	0	0	0	0
\$280,000-\$299,999	0	0	0	0	0	0	0	0
\$300,000-\$349,999	0	0	0	0	0	0	0	0
\$350,000-\$399,999	0	0	0	0	0	0	0	0
\$400,000-\$499,999	0	0	0	0	0	0	0	0
\$500,000-\$599,999	0	0	0	0	0	0	0	0
\$600,000-\$699,999	0	0	0	0	0	0	0	0
\$700,000-\$799,999	0	0	0	0	0	0	0	0
\$800,000-\$899,999	0	0	0	0	0	0	0	0
\$900,000-\$999,999	0	0	0	0	0	0	0	0
\$1,000,000-\$1,099,999	0	0	0	0	0	0	0	0
\$1,100,000-\$1,199,999	0	0	0	0	0	0	0	0
\$1,200,000-\$1,299,999	0	0	0	0	0	0	0	0
\$1,300,000-\$1,399,999	0	0	0	0	0	0	0	0
\$1,400,000-\$1,499,999	0	0	0	0	0	0	0	0
\$1,500,000-\$1,599,999	0	0	0	0	0	0	0	0
\$1,600,000-\$1,699,999	0	0	0	0	0	0	0	0
\$1,700,000-\$1,799,999	0	0	0	0	0	0	0	0
\$1,800,000-\$1,899,999	0	0	0	0	0	0	0	0
\$1,900,000-\$1,999,999	0	0	0	0	0	0	0	0
\$2,000,000 & over	0	0	0	0	0	0	0	0
<b>Total Units</b>	13	42	20	75	0	11	58	18
<b>Average Price</b>	852	1,299	1,616	1,306	0	1,149	1,400	1,379
<b>Volume (in 1000's)</b>	11	55	32	98	0	13	81	25

<u>Days on Market</u>	<u>Units</u>
0-30	20
31-60	24
61-90	19
91-120	9
121-180	2
181-365	1
366+	0

# Real Estate Trend Indicator

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**Property Type:** MultiFamily  
**Date Range:** Between 10/01/2016 and 10/31/2016  
**Criteria:**

Price Class	Sold Listings				Active	Pending	Expired	Off Mrkt
	<2 Beds	3 Beds	4+ Beds	Total				
\$49,999 & under	0	0	0	0	0	1	0	0
\$50,000-\$99,999	0	1	0	1	0	5	1	0
\$100,000-\$119,999	3	0	1	4	0	1	1	0
\$120,000-\$139,999	0	0	2	2	0	3	1	0
\$140,000-\$159,999	0	0	0	0	0	0	0	1
\$160,000-\$179,999	0	0	1	1	0	0	0	0
\$180,000-\$199,999	0	0	1	1	0	1	0	0
\$200,000-\$219,999	1	0	2	3	0	0	0	0
\$220,000-\$239,999	0	0	0	0	0	0	0	0
\$240,000-\$259,999	0	0	0	0	0	0	0	1
\$260,000-\$279,999	0	0	1	1	0	1	0	0
\$280,000-\$299,999	0	0	0	0	0	1	0	0
\$300,000-\$349,999	0	0	0	0	0	4	1	0
\$350,000-\$399,999	0	0	0	0	0	2	0	0
\$400,000-\$499,999	0	0	0	0	0	0	0	0
\$500,000-\$599,999	0	0	0	0	0	1	0	0
\$600,000-\$699,999	1	0	0	1	0	0	0	0
\$700,000-\$799,999	0	0	0	0	0	0	0	0
\$800,000-\$899,999	0	0	0	0	0	0	0	0
\$900,000-\$999,999	0	0	0	0	0	0	0	0
\$1,000,000-\$1,099,999	0	0	0	0	0	0	0	0
\$1,100,000-\$1,199,999	0	0	0	0	0	0	1	0
\$1,200,000-\$1,299,999	0	0	0	0	0	0	0	0
\$1,300,000-\$1,399,999	0	0	0	0	0	0	0	0
\$1,400,000-\$1,499,999	0	0	0	0	0	0	0	0
\$1,500,000-\$1,599,999	0	0	0	0	0	0	0	0
\$1,600,000-\$1,699,999	0	0	0	0	0	0	0	0
\$1,700,000-\$1,799,999	0	0	0	0	0	0	0	0
\$1,800,000-\$1,899,999	0	0	0	0	0	0	0	0
\$1,900,000-\$1,999,999	0	0	0	0	0	0	0	0
\$2,000,000 & over	0	0	0	0	0	0	0	1
<b>Total Units</b>	<b>5</b>	<b>1</b>	<b>8</b>	<b>14</b>	<b>0</b>	<b>20</b>	<b>5</b>	<b>3</b>
<b>Average Price</b>	<b>218,800</b>	<b>62,000</b>	<b>171,175</b>	<b>180,386</b>	<b>0</b>	<b>202,920</b>	<b>354,940</b>	<b>2,882,043</b>
<b>Volume (in 1000's)</b>	<b>1,094</b>	<b>62</b>	<b>1,369</b>	<b>2,525</b>	<b>0</b>	<b>4,058</b>	<b>1,775</b>	<b>8,646</b>

<u>Days on Market</u>	<u>Units</u>
0-30	9
31-60	3
61-90	1
91-120	0
121-180	0
181-365	1
366+	0

# Real Estate Trend Indicator

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**Property Type:** Residential  
**Date Range:** Between 10/01/2016 and 10/31/2016  
**Criteria:**

Price Class	Sold Listings				Active	Pending	Expired	Off Mrkt
	<2 Beds	3 Beds	4+ Beds	Total				
\$49,999 & under	35	59	10	104	0	53	33	5
\$50,000-\$99,999	68	171	20	259	0	216	77	17
\$100,000-\$119,999	24	123	13	160	0	91	24	7
\$120,000-\$139,999	21	134	14	169	0	164	33	10
\$140,000-\$159,999	10	149	24	183	0	148	36	15
\$160,000-\$179,999	3	148	36	187	0	112	41	9
\$180,000-\$199,999	2	99	45	146	0	123	37	12
\$200,000-\$219,999	2	68	36	106	0	76	30	10
\$220,000-\$239,999	0	53	33	86	0	51	24	10
\$240,000-\$259,999	3	31	35	69	0	67	21	11
\$260,000-\$279,999	0	32	31	63	0	46	17	13
\$280,000-\$299,999	1	16	34	51	0	36	26	9
\$300,000-\$349,999	2	32	45	79	0	70	47	9
\$350,000-\$399,999	2	20	35	57	0	42	39	7
\$400,000-\$499,999	0	9	25	34	0	25	22	8
\$500,000-\$599,999	0	6	23	29	0	28	23	4
\$600,000-\$699,999	0	5	14	19	0	16	10	2
\$700,000-\$799,999	0	3	4	7	0	5	8	2
\$800,000-\$899,999	0	0	0	0	0	1	3	0
\$900,000-\$999,999	0	0	2	2	0	5	2	1
\$1,000,000-\$1,099,999	0	0	0	0	0	0	4	0
\$1,100,000-\$1,199,999	0	0	2	2	0	1	1	1
\$1,200,000-\$1,299,999	0	0	2	2	0	0	3	0
\$1,300,000-\$1,399,999	0	0	0	0	0	0	1	0
\$1,400,000-\$1,499,999	0	0	1	1	0	1	0	0
\$1,500,000-\$1,599,999	0	0	0	0	0	0	1	0
\$1,600,000-\$1,699,999	0	0	0	0	0	0	0	0
\$1,700,000-\$1,799,999	0	1	0	1	0	0	1	0
\$1,800,000-\$1,899,999	0	0	0	0	0	0	0	0
\$1,900,000-\$1,999,999	0	0	0	0	0	0	0	1
\$2,000,000 & over	0	0	1	1	0	1	1	0
<b>Total Units</b>	173	1,159	485	1,817	0	1,378	565	163
<b>Average Price</b>	91,457	159,988	275,647	184,335	0	189,103	250,821	240,564
<b>Volume (in 1000's)</b>	15,822	185,426	133,689	334,937	0	260,585	141,714	39,212

<u>Days on Market</u>	<u>Units</u>
0-30	874
31-60	345
61-90	243
91-120	106
121-180	74
181-365	53
366+	122

# Real Estate Trend Indicator

**Property Type:** Vacant Land  
**Date Range:** Between 10/01/2016 and 10/31/2016  
**Criteria:**

Price Class	Sold Listings			Total	Active	Pending	Expired	Off Mrkt
	<2 Beds	3 Beds	4+ Beds					
\$49,999 & under	42	0	0	42	0	21	39	6
\$50,000-\$99,999	26	0	0	26	0	13	20	4
\$100,000-\$119,999	8	0	0	8	0	4	1	0
\$120,000-\$139,999	4	0	0	4	0	2	2	0
\$140,000-\$159,999	4	0	0	4	0	4	3	0
\$160,000-\$179,999	0	0	0	0	0	2	2	1
\$180,000-\$199,999	1	0	0	1	0	3	4	0
\$200,000-\$219,999	2	0	0	2	0	3	2	1
\$220,000-\$239,999	1	0	0	1	0	2	3	0
\$240,000-\$259,999	3	0	0	3	0	0	2	0
\$260,000-\$279,999	1	0	0	1	0	1	2	0
\$280,000-\$299,999	1	0	0	1	0	0	0	0
\$300,000-\$349,999	3	0	0	3	0	1	3	0
\$350,000-\$399,999	1	0	0	1	0	2	1	0
\$400,000-\$499,999	1	0	0	1	0	1	4	0
\$500,000-\$599,999	0	0	0	0	0	1	2	0
\$600,000-\$699,999	0	0	0	0	0	0	1	0
\$700,000-\$799,999	0	0	0	0	0	0	1	0
\$800,000-\$899,999	0	0	0	0	0	0	0	0
\$900,000-\$999,999	0	0	0	0	0	0	0	0
\$1,000,000-\$1,099,999	0	0	0	0	0	0	1	0
\$1,100,000-\$1,199,999	0	0	0	0	0	0	0	0
\$1,200,000-\$1,299,999	1	0	0	1	0	0	0	0
\$1,300,000-\$1,399,999	0	0	0	0	0	0	0	0
\$1,400,000-\$1,499,999	0	0	0	0	0	0	0	1
\$1,500,000-\$1,599,999	0	0	0	0	0	0	0	0
\$1,600,000-\$1,699,999	0	0	0	0	0	0	0	0
\$1,700,000-\$1,799,999	0	0	0	0	0	0	0	0
\$1,800,000-\$1,899,999	0	0	0	0	0	0	1	0
\$1,900,000-\$1,999,999	0	0	0	0	0	0	0	0
\$2,000,000 & over	0	0	0	0	0	1	1	0
<b>Total Units</b>	99	0	0	99	0	61	95	13
<b>Average Price</b>	97,359	0	0	97,359	0	144,109	174,358	168,646
<b>Volume (in 1000's)</b>	9,639	0	0	9,639	0	8,791	16,564	2,192

<u>Days on Market</u>	<u>Units</u>
0-30	40
31-60	15
61-90	8
91-120	6
121-180	7
181-365	11
366+	12