

April 2023 Residential Sales

Date: May 10, 2023 RE: For immediate Release

The following Real Estate statistics were collected by MLSOK, Inc., for the time frame **April 1 through April 30, 2023.** Below summarizes our region's monthly sales activity. For a full review please see the following report.

Quick Facts

-27.3%	+2.0%	+65.2%
Change in Number of	Change in Number of	Change in Number of
Closed Sales	Median Sales Price	Homes for Sale
All Properties	All Properties	All Properties

This is a research tool provided by MLSOK. Percent changes are calculated using rounded figures.

U.S. existing-home sales declined 2.4 percent month-over-month as of last measure, according to the National Association of REALTORS® (NAR), reversing February's sales gain of 14.5%. Fluctuations in mortgage interest rates have caused buyers to pullback, with pending sales dropping 5.2% month-over-month. Meanwhile, the median existing-home sales price declined for the second month in a row, falling 0.9% nationally from the same time last year, the largest year-over-year decline since January 2012, according to NAR.

New listings decreased 10.9 percent for Single Family homes and 17.9 percent for Townhouse-Condo homes. Pending Sales decreased 7.5 percent for Single Family homes and 1.4 percent for Townhouse-Condo homes. Inventory increased 66.1 percent for Single Family homes and 32.5 percent for Townhouse-Condo homes.

Months' Supply of Inventory Increases



Month's Supply of Inventory increased 90.9 percent for Single Family homes and 50.0 percent for Townhouse-Condo homes.

Median Sales Price Increases



Median Sales Price increased 3.0 percent to \$252,250 for Single Family homes but decreased 10.3 percent to \$152,500 for Townhouse-Condo homes.

Average Days on Market Increases



Days on Market increased 109.5 percent for Single Family homes but decreased 23.1 percent for Townhouse-Condo homes.

Housing inventory remains tight nationwide, with only 980,000 units available for sale heading into April, a 5.4% increase from one year earlier, although the number of homes for sale is down compared to the same period in 2019, prior to the pandemic. The lack of existing inventory continues to impact home sales, and with only 2.6 months' supply of homes at last measure, competition for available properties remains strong, especially in certain price categories, with multiple offers occurring on about a third of properties, according to NAR.



Below you will find copies of the MLS Statistical Reports for

April 2023

PLEASE NOTE

If you are going to be utilizing the MLS Statistical information for public mass-media advertisement or in other public representations, use of that information must be in accordance with MLSOK Rules and Regulations.

Limitations on Use of MLS Information

Use of information from MLS compilation of current listing information, from the association's statistical report, or from any sold or comparable report of the association or MLS for public mass-media advertising by an MLS participant or in other public representations, may not be prohibited.

However, any print or non-print forms of advertising or other forms of public representations based in whole or in part on information supplied by the Association or its MLS must clearly demonstrate the time over which such claims are based and must include the following, or substantially similar, notice:

Based on information from MLSOK, Inc for the period **4/1/2023 through 4/30/2023**, while information is deemed reliable it is not guaranteed. Information found in this stats memo is current as of 9:00 AMCT on **5/10/2023**.

MLSOK, Inc. shall have no liability or responsibility for the truth or accuracy of any data or information contained in any advertising or other public representation made or sponsored by a Participant and/or by any of its affiliated Licensees, and each of such Participant and its affiliated Licensees hereby agrees to indemnify MLSOK, Inc. and to hold the MLS harmless from and against any liability, damage, cost and expense arising from or out of any such advertising or other public representation.



Listed below are the monthly Oklahoma City Metropolitan housing statistics for the month of **April 2023** as compared to **March 2023** and **April 2022**. These statistics are supplied by MLSOK, Inc.

Should you have any questions, please email mlstechsupport@okcmar.org.

	April 2023	March 2023	<u>April 2022</u>
TOTAL CLOSED	1834	2047	2440
TOTAL \$ VOLUME	\$ 531,446,944	\$ 590,664,460	\$ 702,391,203
AVERAGE PRICE	\$289,775	\$288,551	\$287,865
MEDIAN PRICE	\$ 249,000	\$ 249,900	\$ 245,000
% SELLING PRICE TO	98%	98%	100 %
LIST PRICE			
DAYS ON MARKET	43	46	22
NUMBER OF LISTINGS	4477	4376	2532

TOTAL CLOSED	1834
TOTAL \$ VOLUME	\$ 531,449,944
AVERAGE SELLING PRICE	\$ 289,775
% SELLING PRICE TO LIST PRICE	98%
MEDIAN PRICE	\$ 249,000
AVERAGE DAYS ON MARKET	43
# OF ACTIVE LISTINGS CURRENTLY	4477
TOTAL UNDER CONTRACT (Pending)	1948
AVERAGE VALUE (Pending)	\$ 304,742



RESIDENTIAL PROPERTY TYPES INCLUDE THE FOLLOWING:

Condos
Half Duplexes
Manufactured Homes
Patio Homes
Single Family Homes
Townhouses

MONTH	TOTAL CLOSED	DOLLAR VOLUME	RESIDENTIAL LISTINGS
			PROCESSED
January	1225	\$ 345,597,992	2820
February	1511	\$ 415,439,937	3115
March	2047	\$ 590,664,460	3862
April	1834	\$ 531, 446,944	3782