



**Name** Cheryl Lister

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**Please list any service (committees, boards, etc) to OKCMAR, MLSOK, OAR, NAR, or others within the industry.**

Okcmar:  
Diversity Committee 2021- Current  
RPAC Committee 2021- Current  
Okcmarla 2020 Graduate

OAR:  
Professional Standards Committee 20021- Current  
Diversity Committee 2023- Current  
State Director 2021- Current  
RPAC MAJOR INVESTOR 2020-Current

eXp ICON agent 2023 2024

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**Tell us a little bit about yourself. Please include any community involvement or personal philosophy.**

I grew up super poor & in a drug infested environment where I was also abused in any way possible. I have helped so many people thru my journey bc I see that ALL humans are valuable. We all are walking around with MMFI on our foreheads which means make me feel important. I make people not only feel important I show them how valuable & important they are by providing safe places where people can succeed. I bring a wealth of real estate knowledge however my best asset is making people feel heard, loved, valued, safe & important. I am more invested in the legacy I am leaving than the money I make.

As far as community I ALWAYS volunteer & when I do giveaways they are not for everyone. I message my sphere & say hey who do you know that can benefit from a turkey this Thanksgiving? I prefer to help those who are need rather than just anyone. I am always looking for ways to help those less fortunate bc I was one of those people and know what it feels like.

I am ETERNALLY grateful for RE bc it has positively impacted my life so much that I cannot imagine happiness with out. I have found my true calling & I take great care of my family & my team bc of my real estate success. I give a lot back to our profession & our industry by volunteering, coaching & mentoring other agents. I have a partnership with Moore public schools for the 2nd year now and we intern at least 4 students every year.

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**What motivated your desire to serve on the OKCMAR board?**

Mainly I would like to enhance my leadership skills & propel our industry in a more positive direction. I feel now more than ever we need to invest & protect our REALTOR brand. We are trying to be shut out by the .coms and we need to be in front of our people showing our unity to our brand & our profession.

I keep over 100+ CE hours every year bc I feel like knowledge is power & I earned very quickly that most agents are not highly educated on the contract & I feel that we HAVE to be bc we are signing people into legal binding contracts. I feel like our industry is a very entitled industry & we need more diverse agents as a whole in leadership positions.

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